

PRODUCTS BY APPLICATION

ADHESIVE

Additives, APAOs, emulsifiers, EAA EVA, fillers, , oils, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), polyols, PVB, resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

COATING

Additives, binders, colorants, defoamer, dispersants, emulsifier, fillers, optical brighteners, PVA, PVC, rheology additives, silicate, solvents, thickeners, waxes (synthetic/natural)

CONSTRUCTION

Adhesion enhancers, air entraining agents, binders, colorants, defoamers, dispersants, fillers, hydrophobing agents, liquifiers, processing enhancers, retarders, rheology additives, setting accelerators, thickeners, wetting agents

FEED

Acidifiers, amino acids, flavor precursors, preservatives, thickeners, vitamins

FOOD

Acidifiers, algae, amino acids, antioxidants, emulsifiers, energy drink ingredients, essential and vegetable oils, extracts, flavor precursors, food coloring, glycerine, minerals, preservatives, sweeteners, thickeners, vitamins, waxes (synthetic/natural)

HEALTH CARE

Food colorants, petroleum jellies, polyethylene glycols (Macrogol), waxes (synthetic/natural), white oils

HOME CARE

Alkoxylates, amine derivatives, amine oxides, anionic and nonionic surfactants, betaines, cellulose ethers, colorants, color protection additives, defoamers, low foaming surfactants, optical brighteners, phosphoric acid ester, polyglycols, quats, rheology modifiers, soil release polymers, surface protection additives, waxes (synthetic/natural), white oils

LUBRICANT

Anti-wear additives, base oils, corrosion inhibitors, emulsifiers, extreme pressure additives, lubricity improvers, neutralizing agents, yellow metal passivators

PERSONAL CARE

Active & care ingredients, base & co-surfactants, butters, colorants (synthetic/natural), conditioning agents, emollients, emulsifiers, exfoliants, extracts, essential and vegetable oils, hydrolates, preservatives, polyethylene glycols, polyglycols, raw materials for natural cosmetics, rheology modifiers, stabilizers, waxes (synthetic/natural), white oils and petroleum jellies, UV-filters

PLASTIC

Additives, colorants, optical brighteners, polyolefin elastomers (POEs), PVC, resins, styrenic block copolymers (SBCs), waxes (synthetic/natural)

RUBBER

Additives, accelerators, APAOs, carbon black, colorants, fillers, oils, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

WATER CHEMICALS / DISINFECTION

Activated carbon, antiscalants, biocides, bio-technological products, chlorine dioxide, defoamer, filter anthracite, flocking agents, flotation agents, KyroCAPS®, KyroSAN®, Tonsil®



THE CHEMICAL DISTRIBUTOR
OF CHOICE



FACTS AND
FIGURES
2022

TER Chemicals Distribution Group

TER Hell & Co. GmbH · Börsenbrücke 2 · 20457 Hamburg

T +49 40 300501 0 · info@tergroup.com

www.terchemicals.com

KEY FACTS TER CHEMICALS

Sales Revenue
€ 425 Mil.*

Customers
> 20,000

EMPLOYEES

Total
345

Product- and Sales Management
225

APPLICATIONS

Our experience and knowledge in the area of specialty chemicals ensures that we are well positioned to effectively support both our customers and our suppliers with product- and application expertise.



ADHESIVE



PLASTIC



RUBBER



CONSTRUCTION



COATING



LUBRICANT



HOME CARE



PERSONAL CARE



HEALTH CARE



FOOD



FEED



WATER

QUALITY MANAGEMENT

The satisfaction of our customers and suppliers is how we define quality. Our responsibility and compliance with quality assurance requirements is confirmed by regular internal system checks and external audits:

AEO F	Organic Certificate	ISO 22716:2007
ISO 9001:2015	ECOVADIS	FAMI-QS
HACCP	Responsible Care	
UNGC	RSPO	

TER CHEMICALS WORLDWIDE

As a leading distributor of specialty chemicals, we are able to supply a large range of products reliably, punctually, at stable prices and in consistently high quality. Our international network ensures qualified sourcing worldwide and an extensive supply reach with focus on Europe.



16

Countries



21

Subsidiaries



200

Product Groups



STRATEGIC FOCUS

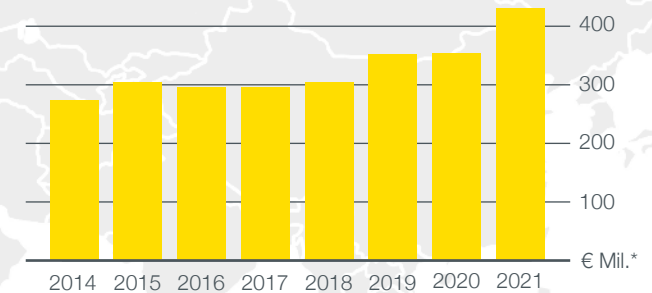


With our deep market knowledge, the technical expertise and a comprehensive product portfolio, we are able to build up and maintain partnerships across various international industries. By updating and connecting our systems internally

and externally, we can optimize our organizational structures and generate growth for our suppliers, customers and employees. The latest investments in digital and structural projects guarantee our business partners less complexity and better solutions in the future.



SUSTAINABLE GROWTH



*Sales Revenue - Unconsolidated

MISSION AND VISION

Our mission is to create value in our role as a highly dedicated technical and chemical consultant in Europe through our human talents, quality products and excellence in service. Our vision is to be the chemical distributor of choice for our customers and suppliers. Responsibility, curiosity and passion for what we do are our core values. Employees are our key to success.

Andreas Früh
CEO TER CHEMICALS

Uta Seiler
CFO TER CHEMICALS